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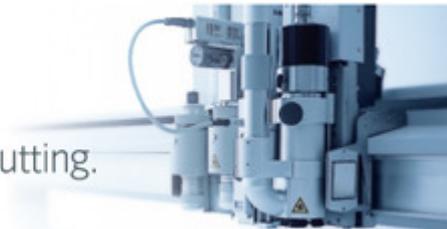
Quotation

Zünd high performance cutter G3 XL3200

Date: 2016-11-02

On the basis of our general conditions of sale and delivery we are pleased to quote as follows:

Your first choice in digital cutting.



Configuration:

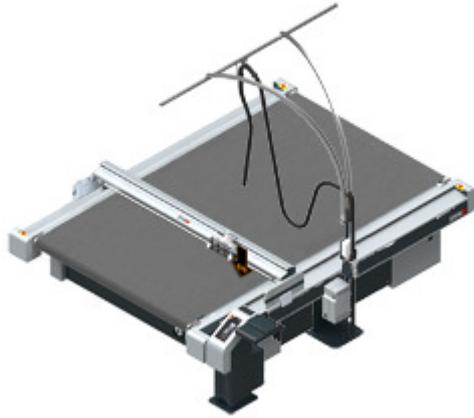


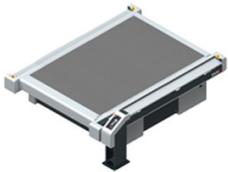
Illustration	Description	Qty	Price/item CHF	Total price in CHF
G3 Digital Cutter				
	Zünd digital cutter G3 XL-3200 Work area: Width = 2270 mm (89") Length = 3200 mm (125"), 3 tool module slots, laser pointer, adjustable vacuum area	1	79,400.00	79,400.00
	Integrated tool initialization, ITI, for 2 modules	1		
	Operating manual English, included	1		
	3 phase 400 V (323V - 457V)	1		
	50 Hz	1		
	CEE32	1		
	compressed air supply required	1		
	Integrated tool initialization, ITI, for third module automatic initialization of cutting and routing tools	1	1,350.00	1,350.00
	Material clearance 60 mm with adequate tooling materials up to 50 mm (1.97") can be cut	1		
	Workstation incl. supports for 2 modules and 3 tools, monitor mount, PC storage cabinet; max. PC dimensions: width 200 mm (7.9"), height 480 mm (18.9"), length 470 mm (18.5"), with compact keyboard (USB+PS/2 connectors)	1	2,480.00	2,480.00
	Vacuum turbine 1-9kW short cycles, 3ph 400V (50/60Hz) self-adjusting vacuum for material hold- down, reduced energy consumption.	1	7,050.00	7,050.00

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	Integrated, compact color camera ICC for perfect recognition of virtually any reference mark even under imperfect conditions, e.g. low contrast, poor ambient lighting, reflective substrates	1	2,600.00	2,600.00
Material handling				
	Material transport 60, 3 transport elements for XL-line recommended for board material	1	9,050.00	12,150.00
	Conveyor belt G3 XL-3200	1	2,850.00	
	Transport bar XL-line for processing roll- and sheet material	1	250.00	
	Roll-off unit Universal, passive, XL-line max. roll diameter Ø350 mm (13.75"), max. roll weight 70 kg (154lbs)	1	2,480.00	2,480.00
Modules				
	Routing Module, MQL, RM-A, 1kW, QC* with minimal quantity lubrication system, inclusive active air cooled high frequency spindle with 6mm pneumatic collet, powerful chip removal with electronical controlled dust collector, material surface compensation feature for relative depth control	1	21,200.00	21,200.00
	Automatic router bit changer ARC Reconfigurable magazine for up to 6 standard and 2 special router-bits (totally 8 router-bits). Automatic router-bit cleaning and scan feature to verify occupied magazine positions.	1	5,900.00	11,462.00

Illustration	Description	Qty	Price/item CHF	Total price in CHF
	Set of router bits ARC, basic, Shaft diameter 6.0mm (0.236") 6 Zünd multipurpose- and 2 Zünd ACM-routers with stop ring: 2 x R202-A (Ø2.0/6/1), 2 x R204-A (Ø4.0/14/1), 2 x R206-A (Ø6.0/22/1), 2 x R208-A (Ø3.0/8/1)	1	346.00	
	Routing underlay Sealgrip 1000 mm (39") x 1600 mm (63") Note, 2 routing underlays do not cover the whole cutting area.	2	58.00	
	Tube guide version gantry for RM-A, XL-3200 self-standing, runner-rail construction, minimum ceiling height 3.2 m (125") mounted right	1 1	3,700.00	
	Dust extractor CLEANTEX CTM 48 E Industrial dust extractor for extracting standard application materials. Incl. compact cleaning set. Net price	1	1,400.00	
	Universal Module, UM-ZS* accommodates wide range of cutting- and drawing tools	1	6,400.00	12,800.00
	Universal Module, UM-ZP* accommodates wide range of cutting-, creasing-, drawing tools. Extra powerful Z-axis	1	6,400.00	
	Tools			
	Cutting tool UCT Universal Cutting Tool. Incl. spring-loaded gliding disc 2 knife holders type 1 + 3	1	615.00	763.00
	Set of knives for cutting tool UCT/SCT 14 knives: 4 x Z10, 10 x Type 6	1	148.00	

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	Cutting tool, EOT-250, 2.5 mm stroke, 1.5 mm knives* Electric Oscillating Tool. Incl. spring-loaded gliding disc	1	7,100.00	7,508.00
	Set of knives, universal, for oscillating cutting tool EOT/POT 1.5 for cutting sandwich board. 6 knives: 2 x Z21, 2 x Z61, 2 x Z68 1 x adapter: 1.5 mm to 0.6 mm	1	408.00	
	Cutting tool VCT V-Cut Tool. Incl. adjustment gauge, 3 knife holders, for cutting at 0°, 15°, 22.5°, 30°, 45° angles	1	1,480.00	1,644.00
	Set of knives for V-cutting tool VCT 22 knives: 2 x Z71, 20 x Z73	1	164.00	
	Creasing tool CTT1	1	425.00	3,200.00
	Creasing tool CTT2	1	460.00	
	Creasing tool CTT3	1	480.00	
	Creasing wheel, basic for creasing tool CTT1 Creasing wheel C103	1	275.00	
	Set of creasers, universal for creasing tool CTT2 5 crease wheels for thin paper- and plastic materials: 1 x C201, 1 x C202, 1 x C204, 1 x C206, 1 x C211	1	980.00	
	Creasing wheel, basic for creasing tool CTT3 2 crease wheels for corrugated boards: 1 x C302, 1 x C303	1	580.00	
	Perforating tool PTT1 incl. knife holder	1	780.00	780.00
	Perforating set corrugated boards SP101 for perforating tool PTT1 4 knives: 1 x P115, 1 x P116, 1 x P117, 1 x P118	1	648.00	648.00

Illustration	Description	Qty	Price/item CHF	Total price in CHF
	Software			
	Zünd Cut Center "for intuitive and easy operation of Zünd digital cutters; incl. Cut Server, Cut Manager, one Cut Editor for one PC."	1	2,990.00	13,450.00
	Cut Queue for automated workflow and reporting, incl. unlimited number of	1	3,990.00	
	Routing option for easy routing, drilling, engraving operations	1	1,990.00	
	V-cutting option	1	490.00	
	Camera option for vision registration with border recognition, best-fit, fit-to-object, and fit-to-job compensation features; incl. frame grabber board	1	3,990.00	
	Packing and Transportation			
	Packing G3 XL-3200 standard - net price	1	2,100.00	2,100.00
	Estimated transport (according to delivery terms) Total accrued charges will be invoiced at cost upon delivery	1	2,200.00	2,200.00
	Installation and Training			
	Flat rate for installation and training incl. travel time and expenses	5	600.00	3,000.00

Total (excl. V.A.T.) CHF

188,265.00

188.265 CHF = 174800 EUR

Special discount for Digit: -44.800 EUR

TOTAL NET PRICE: 130 000 EUR

Additional: 4 (four) years warranty.

SPECIAL DISCOUNTED TOOL, DRT WITH FREE OF CHARGE AS DEMO UNIT.



Cutting tool DRT* Driven Rotary Tool	1	6,730.00	6,832.00
Set of knives, single ply textiles/mesh for driven rotary tool DRT 2 knives: 2 x Z50	1	102.00	

Conditions for the offer:

Training: **Included with 2 days.**

Travelling charges is included

Installation: **Included with 3 days.**

Travelling charges is included

Support: Free phonesupport, 24 months.
Free upgrades, 24 months.

Warranty: 24 months.

Delivery cond: DDP

Delivery time: 10 - 12 Weeks after order

Payment cond: 50 % at order, . 40% at delivery in , 10% after approved installation.

VAT is not include in any prices.

Claes Fagerblom



www.zund.com

why Zünd



Swiss Quality and Reliability

The Zünd-brand stands for precision, performance and reliability. Zünd Cutters are perfectly aligned for 24/7 operations. Their solid construction and ultimate precision is a unique combination in the market. The trust in the quality of the cutters is underlined with a two years warranty on the basic machine.



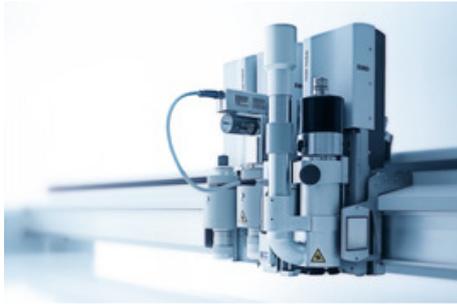
The best of the market leader

The success of the new cutter generations is not only because of the celebrated Swiss workmanship but also due to Zünd's over 25 years of experience in innovative digital cutter development and over 16,000 installations worldwide. The global technological leadership of Zünd results from the innovative conception and construction of the machines.



Security and environmental friendliness

The security concept of Zünd cutters sets new standards. All safety features are standard equipment of the machine. An integrated variable vacuum system keeps both costs and energy consumption to a minimum and protects the environment.



Versatility and longevity

No other machine design is as flexible and future-proof as the modular cutter concept of Zünd. No large expenditure is needed to adapt the cutter with its unique modular concept to the changing needs of your market. The selection of sizes, modules, tools and material handling is extensive yet straightforward and available in various combinations.



The new software standard for digital cutting

Digital cutting has never been easier. The Zünd Cut Center software dynamically guides the operator through the cutting process. It minimizes set-up times, eliminates mistakes and the cutter is running at maximum productivity levels at all times.



Worldwide sales and service network

Competent advice, customer proximity and extensive service have always distinguished Zünd. All service technicians of our subsidiaries and partners are trained at the Swiss headquarters. Service hotlines help to ensure all customers optimal care and uninterrupted production.



Modern family-owned business

The family-owned business Zünd Systemtechnik AG is operating worldwide as a pioneer in the development of multifunctional flatbed cutters. Zünd was founded in 1984 and employs about 200 employees worldwide from which 150 work at the headquarters in Altstätten, Switzerland.



Ready for the future

Zünd Systemtechnik AG acts according to ecological and economic principles. The quality management system emphasizes Zünd's desire to treat people and environment with respect and responsibility. The first class products have an extraordinarily long lifetime and Zünd has constructed the first passive industrial building in Switzerland.

